





#### Earnings Conference Call Fourth Quarter and Full Year 2013



### **Cautionary Statement**



#### Information Current as of February 14, 2014

Except as expressly noted, the information in this presentation is current as of February 14, 2014 — the date on which PGE filed its Annual Report on Form 10-K for the year ended December 31, 2013 — and should not be relied upon as being current as of any subsequent date. PGE undertakes no duty to update the presentation, except as may be required by law.

#### **Forward-Looking Statements**

Statements in this presentation that relate to future plans, objectives, expectations, performance, events and the like may constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995, Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Forward-looking statements include statements regarding earnings guidance, statements regarding future load, hydro conditions and operating and maintenance costs; statements concerning implementation of the Company's Integrated Resource Plan and related future capital expenditures, statements concerning future compliance with regulations limiting emissions from generation facilities and the costs to achieve such compliance; statements regarding the outcome of any legal or regulatory proceeding; as well as other statements containing words such as "anticipates," "believes," "intends," "estimates," "promises," "expects," "should," "conditioned upon," and similar expressions. Investors are cautioned that any such forward-looking statements are subject to risks and uncertainties, including the reductions in demand for electricity and the sale of excess energy during periods of low wholesale market prices; operational risks relating to the Company's generation facilities, including hydro conditions, wind conditions, disruption of fuel supply, and unscheduled plant outages, which may result in unanticipated operating, maintenance and repair costs, as well as replacement power costs; the costs of compliance with environmental laws and regulations, including those that govern emissions from thermal power plants; changes in weather, hydroelectric and energy markets conditions, which could affect the availability and cost of purchased power and fuel; changes in capital market conditions, which could affect the availability and cost of capital and result in delay or cancellation of capital projects; failure to complete projects on schedule and within budget, or the abandonment of capital projects, which could result in the Company's inability to recover project costs; the outcome of various legal and regulatory proceedings; and general economic and financial market conditions. As a result, actual results may differ materially from those projected in the forward-looking statements. All forward-looking statements included in this presentation are based on information available to the Company on the date hereof and such statements speak only as of the date hereof. The Company assumes no obligation to update any such forward-looking statement. Prospective investors should also review the risks and uncertainties listed in the Company's most recent Annual Report on Form 10-K and the Company's reports on Forms 8-K and 10-Q filed with the United States Securities and Exchange Commission, including Management's Discussion and Analysis of Financial Condition and Results of Operations and the risks described therein from time to time.

#### Leadership Presenting Today







**Jim Piro** President & CEO



Jim Lobdell Senior VP of Finance, CFO & Treasurer

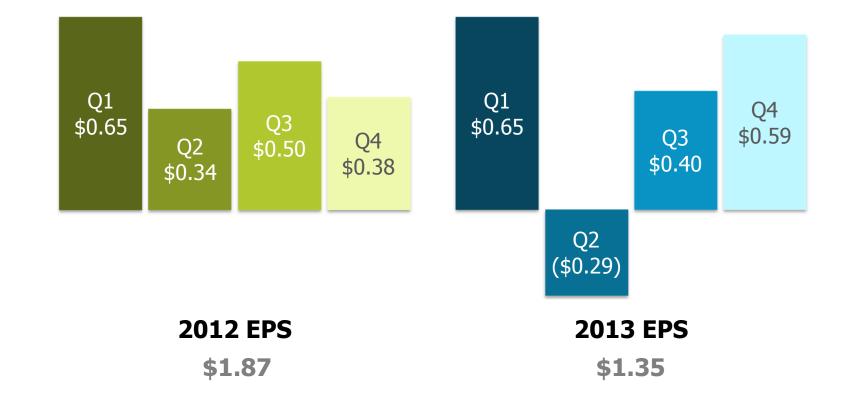
#### **On Today's Call**

- Growth Initiatives
- Regulatory Update
- Operational Update
- Economy and Customers
- Financial Update
- 2014 Outlook

# Q4 and Full Year 2013 Earnings Results







#### New Generation: Capacity Resource

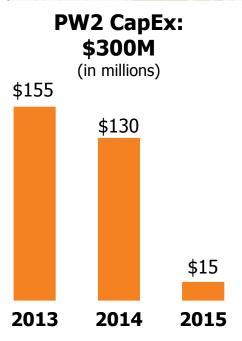




Port Westward Unit 2				
Project Location	Clatskanie, OR			
Capacity / Fuel	220 MW Natural Gas	-		
Technology	12 18-MW Gas Wärtsilä Reciprocating Engines			
EPC Contractor	Black & Veatch			
Estimated In-Service Date	Q1 2015			
Customer Price Impact	~3%			







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#### New Generation: Renewable Resource

**Project Location** 

Capacity / Fuel

**EPC** Contractor

Estimated In-Service Date

**Customer Price Impact** 

Technology





#### **Tucannon River Wind Farm**

Columbia County, WA
267 MW Wind Project
116 2.3MW Siemens Turbines
RES Americas
First half of 2015

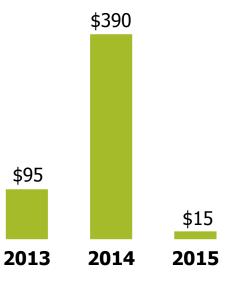
~3%





Tucannon River CapEx: \$500M

(in millions)



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#### New Generation: Baseload Resource



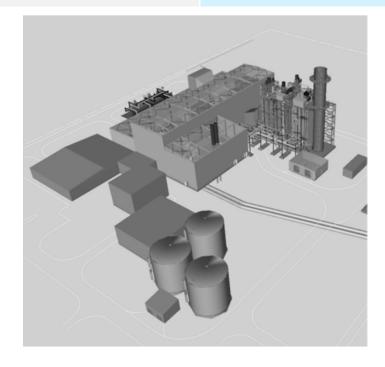


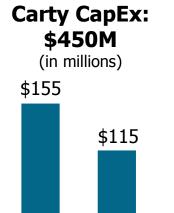
#### Carty Generating Station

Project LocationBoCapacity / Fuel440MWTechnologyMitsEPC ContractorAbEstimated In-Service DateCustomer Price Impact

ig Station	
Boardman, OR	
440MW Natural Gas Plant	
Mitsubishi Turbine	
Abener/Abiensa	
Mid-2016	
~4-6%	







2015

\$135

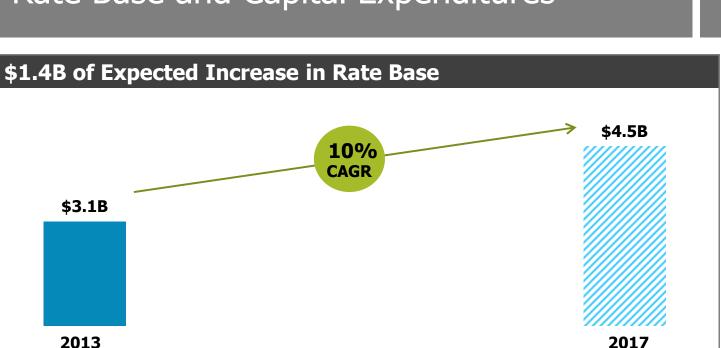
2013

2014

\$45

2016

# **Expected Rate Base and Capital Expenditures**



**Expected Capital Expenditures** 

2013

(in millions)	2013	2014E	2015E	2016E	2017E	2018E	TOTAL
Base Capital Spending <sup>(1)</sup>	\$335	\$365	\$325	\$295	\$255	\$245	\$1,820
Port Westward Unit 2	\$155	\$130	\$15				\$300
Tucannon River Wind Farm	\$95	\$390	\$15				\$500
Carty Generating Station	\$135	\$155	\$115	\$45			\$450
TOTAL	\$720	\$1,040	\$470	\$340	\$255	\$245	\$3,070

(1) Consists of ongoing capex and hydro relicensing per the Annual 2013 Form 10-K filed on February 14, 2014 Note: Amounts exclude AFDC debt and equity

PGE

#### General Rate Case: 2015 Test Year





- Filed on February 13, 2014
- Requested revenue increase: \$81 million
- Return on Equity (ROE): 10%
- Cost of Capital: 50% debt, 50% equity
- Rate base: \$3.9 billion

Drivers of 2015 GRC	in millions
1. Revenue decrease effective Jan. 1, 2015	
Base business cost increases	\$12
Customer credits	\$(29)
2. Revenue increase effective Q1 2015	
Port Westward Unit 2	\$51
3. Revenue increase effective Q1-Q2 2015	
Tucannon River Wind Farm	\$47

- Final order expected from the Commission in mid-December
- Average overall price increase (all components) of 4.6 percent

### **Operational Update**







#### Economic Outlook





- Oregon ranked #1 in the U.S. for in-migration in 2013
- Unemployment rate of 6.1% in core operating area
- Employment growth in construction, health services, hospitality
- Full-year 2013 weather-adjusted deliveries comparable to prior period
- Weather-normalized load growth forecast of approximately 1% in 2014



# Fourth Quarter Financial Results



NI in millions	Q4 2012	Q4 2013
Net Income	\$28	\$47
Diluted EPS	\$0.38	\$0.59

Key Quarter over Quarter Drivers		(\$ millions)
Total retail revenues	1	\$21
AFDC primarily due to generation projects	1	\$5
Taxes related to PTC changes and 2012 change in deferred taxes	1	\$10
Net Variable Power Costs <sup>(1)</sup>	$\downarrow$	\$(16)



(1) Purchased power and fuel less wholesale revenues

### Full Year Financial Results



NI in millions	2012	2013
Net Income	\$141	\$105
Diluted EPS	\$1.87	\$1.35
Non-GAAP Adjusted Operating EPS <sup>(1)</sup>		\$1.84

Key Year over Year Drivers		(\$ millions)
Customer billing refund	$\downarrow$	\$(9)
Incremental replacement power costs for plant outages	$\downarrow$	\$(17)
Operations and maintenance expense	$\downarrow$	\$(17)
Cascade Crossing Transmission Project	$\downarrow$	\$(52)
AFDC primarily due to generation projects	1	\$10
Non-qualified benefit plan trust asset gains and interest expense	1	\$7
Taxes related to PTC increase and 2012 change in deferred taxes	1	\$9

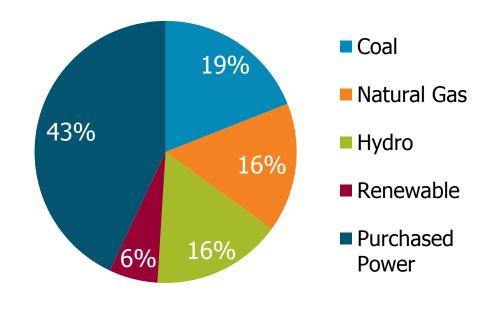
(1) Excludes the negative impact of the Cascade Crossing write-off (\$0.42) and the industrial customer refund (\$0.07).

# Total Revenues and Power Costs



in millions	Q4 2012	Q4 2013	FY 2012	FY 2013
Total Revenues	\$463	\$499	\$1,805	\$1,810
Power Costs	\$193	\$219	\$726	\$757

2013 Sources of Power



# Operating Expenses



in millions	Q4 2012	Q4 2013	FY 2012	FY 2013
Production & Distribution	\$58	\$56	\$211	\$225
Administrative & General	\$56	\$61	\$216	\$219
Total O&M	\$114	\$117	\$427	\$444
Cascade Crossing Expense				\$52
Depreciation & Amortization	\$60	\$62	\$248	\$248
Interest Expense, Net	\$26	\$26	\$108	\$101
Other Income, Net	\$4	\$7	\$10	\$20
Income Taxes	\$21	\$11	\$64	\$21

# Liquidity and Financing



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Total Liquidity	as of 12/31/13 (in millions)		Senior Secured	Senior Unsecured	Outlook
Credit Facilities	\$760	S&P	A-	BBB	Stable
Commercial Paper		Moody's	A1	A3	Stable
Letters of Credit	\$(74)				
Cash	\$107				
Available	\$793				

#### 2013 Long-Term Debt Issuances (\$ in millions)

Pricing Date	Amount	Coupon	Maturity
June 2013	\$225	4.47%	2043-2044
October 2013	\$155	4.74% - 4.84%	2042-2048

#### **2013 Equity Issuances**

Description	Date	Shares	Net Proceeds
Equity Forward Issuance	June 2013	11.1 million	
Draw pursuant to forward	August 2013	0.7 million	\$20 million
Net remaining shares available for issuance:		10.4 million	
Equity Over-Allotment	June 2013	1.7 million	\$47 million

# 2014 Guidance





#### 2014 EPS Guidance: \$2.00 to \$2.15 per share

- Retail deliveries and revenues in line with levels set in the 2014 GRC
- Average hydro conditions
- Wind generation based on historical actuals
- Normal thermal plant operations
- Colstrip Unit 4 replacement power costs of \$1.5 million
- O&M expense between \$480 and \$500 million
- D&A expense between \$300 and \$310 million
- Capital expenditures slightly above \$1 billion

